EXECU/TECH RESORT & BISTRO

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	CURRENT MONTH	90	CURRENT YEAR-TO-DATE	90
** INCOME				
>> ROOMS				
ROOMS/LODGING GUEST SERVICES INCOME INTERNET ROOMS INCOME-OTHER	.00	.0% .0% .0%	200,435.47 149,656.42 295,759.52 6,000.00	6.38
TOTAL ROOMS	35,032.00		651,851.41	27.48
>> FOOD & BEVERAGE				
RESTAURANT INCOME BAR REVENUE	112,844.03 3,448.81		280,087.99 77,768.41	11.88
TOTAL FOOD & BEVERAGE	116,292.84		357,856.40	15.0%
>> RETAIL				
RETAIL REVENUE RETAIL-FOOD RETAIL REVENUE-BEVERAGE		8.4% .2%	657,499.94 103,927.54 3,995.00	
TOTAL RETAIL	50,691.41		765,422.48	32.1%
>> MARINA				
DOCKAGE/SLIP RENTAL MARINA ICE MARINA SERVICE MISCELLANEOUS INCOME MARINA SALES	7,764.83 96.00 4,513.82 .00 282.26	.0% 2.1% .0% .1%	7,451.30 143,973.47 77,373.22 15,007.72	
TOTAL MARINA	12,656.91	 5.9%	608,302.57	25.5%
TOTAL SALES	214,673.16	100.0%	2,383,432.86	 100.0%
COST OF SALES FOOD COST RETAIL COSTS	2,680.00 2,185.88	1.3% 1.0%	9,680.00 2,185.88	.48
TOTAL COST OF SALES	4,865.88	2.3%	11,865.88	.59

NET INCOME AFTER COSTS 209,807.28 97.7% 2,371,566.98 99.5%

EXECU/TECH RESORT & BISTRO PRINTED: 9/27/17 10:37 PAGE 2 PROFIT & LOSS STATEMENT:

FOR FISCAL YEAR BEGINNING: 1/01/17 THRU: 9/30/17

	CURRENT MONTH	%	CURRENT YEAR-TO-DATE	96
** EXPENSES				
PAYROLL & BENEFITS				
SALARY/WAGE ADMIN	2,603.40	1.2%	61,905.49	2.69
WAGES ROOMS DEPARTMENT	12,397.52	5.8%	99,661.90	4.29
WAGES ADMIN ACCOUNTING	2,354.00	1.1%	36,952.05	1.69
WAGES RESTAURANT	10,930.77	5.1%	174,672.47	7.39
SALARY/WAGE HOUSEKEEPING	973.00	.5%	1,631.00	.19
WAGES MAINENANCE/HOUSEKEEPING	12,793.28	6.0%	155,540.65	6.59
WAGES VALET/PORTER	8,831.00	4.1%	83,568.66	3.59
WAGES SALES & MARKETING	2,280.00	1.1%	38,054.83	1.69
FICA EXPENSE	2,597.63	1.2%	27,994.20	1.29
TOTAL PAYROLL EXPENSE	55,760.60	26.0%	679,981.25	28.5
** OTHER EXPENSES				
CONTRACT LABOR	4,000.00	1.9%	33,581.50	1.49
UNIFORMS	.00	.0%	18,081.16	.89
LINENS	.00	.0%	29,016.33	1.29
JANITORIAL SUPPLIES	12,216.22	5.7%	24,031.26	1.09
OFFICE SUPPLIES	1,339.41	.6%	7,963.74	.39
GUEST SUPPLIES/AMENITIES	.00	.0%	19,860.70	.89
KITCHEN/DINING SUPPLIES	169.59	.1%	27,183.76	1.19
ADVERTISING/MARKETING	.00	.0%	620.09	.09
PRINTING	.00	.0%	231.32	.09
POSTAGE	159.98	.1%	12,448.38	.59
PEST CONTROL	4,855.00	2.3%	17,180.00	.79
SHIPPING	11,908.00	5.6%	115,970.14	4.99
WAREHOUSE STORAGE	.00	.0%	3,902.50	.29
BANK CHARGES	3,060.51	1.4%	9,968.09	. 49
DUES & FEES	6,783.88	3.2%	6,884.07	.39
CREDIT CARD FEES/COMM	55.00	.0%	32,304.00	1.4^{9}
LEGAL	.00	.0%	110,014.25	4.69
ACCOUNTING	.00	.0%	14,250.00	.69
DINING AND ENTERTAINMENT	.00	.0%	4,387.67	.29
TRAVEL & TRANSPORTATION	9,180.00	4.3%	23,397.98	1.09
TELECOM & IT	6,020.00	2.8%	179,697.46	7.59
LP GAS	.00	.0%	29,247.00	1.29
TV CABLE/SATELLITE	4,020.00	1.9%	16,080.00	.79
TOOLS & EQUIPMENT	118.15	.1%	20,847.06	.99
MAINTENANCE-ROOMS	.00	.0%	5,134.16	.29
PLUMBING	.00		343.51	.09
AC / HVAC	393.38		6,944.73	.39
POOL SUPPLIES & MAINT	4,129.24	1.9%	7,505.34	.39
ELECTRICAL	.00 13,437.55	.0%	6,050.31	.39
LANDSCAPING	13,437.55	6.3%	13,437.55	.69
ADVERTISING	1,860.00		2,481.92	.19
MISCELLANEOUS EXPENSE	8,285.07	3.9%	86,723.71	3.69
TOTAL OTHER EXPENSES	91,990.98	42.9%	885,769.69	37.29
TOTAL EXPENSE	147,751.58	68.8%	1,565,750.94	65.79
NET PROFIT	62,055.70	 28.9%	805,816.04	33.89
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